

Friends of Saguardo National Park

2019 Annual Report



Friends of Saguaro thanks all the members of our Board of Directors and our Advisory Board for their service during the past year.

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Executive Director Message & Mission

Dear Friends,

Since our founding in 1996, Friends has raised over \$7 million to; **protect wildlife and habitat, preserve cultural resources, promote environmental education, improve recreational trails, enhance visitor experiences and build environmental stewardship at Saguardo National Park.** We take pride in helping the public: **Discover Saguardo** by reconnecting youth to nature, and encouraging the exploration and discovery of the resources, heritage and recreational opportunities at the Park; **Protect Saguardo** by assisting in the preservation and conservation of the natural and cultural resources of the Park, and sustaining its wilderness character; **Support Saguardo** by strengthening community partnerships, and building environmental stewardship through philanthropy, public education and volunteerism.

Saguardo National Park set a record for visitation in 2019, with over 1 million visitors! Those visitors spent \$65 million in southern Arizona. That spending supported 900 local jobs, \$35 million in labor income and had a cumulative benefit to the local economy of \$100 million.

2019 was a successful year for Friends of Saguardo. Our metrics of success are straightforward and direct: donors engaged, money raised, partnerships sustained, and volunteers involved.

Donors Engaged. Friends received donations from 117 new donors and added 150 new names to our monthly e-newsletter and bi-annual Saguardo Rib Newsletter. 285 guests attended our Annual Friendship Dinner and Auction and we gained 375 new followers on social media.

Money Raised. Friends raised \$684,279 from all sources and provided the Park with \$473,751 in project specific grants (page3). This success was accomplished while remaining transparent and accountable to our stakeholders and the general public. We maintained a balanced operating budget, prudent operating reserve and continued to devote more than 85% of our total expenditures to programs, rather than fundraising or overhead costs.

Partnerships Sustained. Friends sustained collaborative partnerships with; National Park Foundation, National Environmental Education Foundation, Public Lands Alliance, National Parks Conservation Association, Land and Water Conservation Fund, The Nature Conservancy, National Parks Second Century Coalition, Coalition for Sonoran Desert Protection, Sky Island Alliance, Ironwood Tree Experience, Citizens for Picture Rocks, Saguardo Horseman Association, Southern Arizona Roadrunners and the University of Arizona.

Volunteers Involved. Friends helped connect 877 volunteers to Saguardo National Park who completed 35,179 hours of service. Time and talent valued by Independent Sector at \$894,602. These volunteers provided vital support to the Park across all divisions. They assisted with interpretive and environmental education programs, helped out in the visitor centers, removed invasive buffelgrass, completed field research and helped to maintain park facilities and trails. We are truly grateful to the volunteers who stepped in to keep Saguardo National Park clean during the 35 day government shutdown in 2018-19.

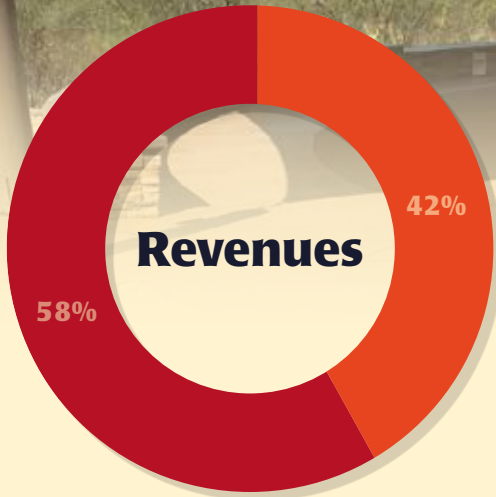
Thank you to our donors, corporate partners, community partners, volunteers and board of directors for your support in 2019. **Our success would not have been possible without your passion and commitment to support Saguardo National Park.**

Thank you,

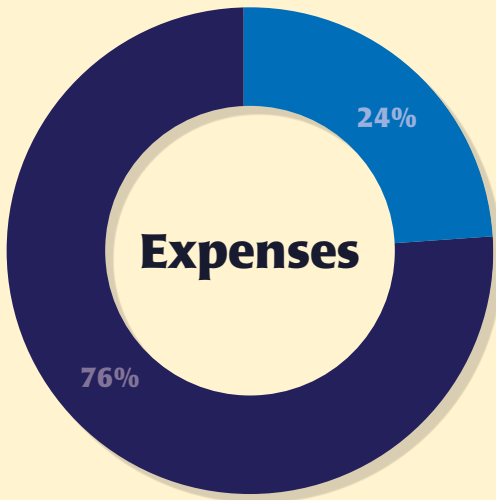
Fred Stula
Executive Director



2019 Financial Report



Unrestricted Gifts / Donations (42%)	\$288,081
Restricted Gifts / Grants (58%)	\$396,198
TOTAL REVENUES	\$684,279



Operating Expense Subtotal (24%)	\$ 151,367
Payroll (11%)	\$ 66,875
Payroll Taxes (1%)	\$ 5,603
Health Insurance (1%)	\$ 3,853
Retirement/Tuition Reimbursement (1%)	\$ 5,000
Annual Dinner (6%)	\$ 34,362
Printing (1%)	\$ 5,221
Office Rent (1%)	\$ 3,000
Accounting/Professional Services (1%)	\$ 6,184
Newsletter (1%)	\$ 4,838
Phone/Computer/Internet (<1%)	\$ 1,274
Liability Insurance/D&O Policy (<1%)	\$ 1,518
Office Equipment & Supplies (<1%)	\$ 1,774
Postage (<1%)	\$ 2,182
Board & Staff Expenses (<1%)	\$ 345
Events (<1%)	\$ 1,603
Property Taxes / Depreciation (<1%)	\$ 1
Bank / Credit Card Fees (1%)	\$ 6,569
Dues/Memberships/Donations (<1%)	\$ 1,009
Direct Program Grants to the Park (76%)	\$473,751
TOTAL EXPENSES	\$ 625,118



Fiscal Transparency & Accountability – At Friends of Saguro, we continue to work hard to earn your trust by being careful stewards of your gifts. Our complete audited financials and IRS 990 Form are posted on our website and we've maintained our status with the leading nonprofit transparency and accountability organizations.



Direct Program Grants to Saguaro National Park

\$421,548 for the Next Generation Ranger Corps Internship Program. Friends created this program in 2015 to help young people who are passionate about the environment discover Saguaro National Park and its different operational divisions. This paid internship provides participants with a supportive, engaging and educational working opportunity at the park. The program has employed 73 diverse interns who receive targeted training, mentoring and work experiences. 95% of the graduates have gone on to work in the environmental field, 23 currently work for federal land management agencies and 12 work here at Saguaro. 70% of the interns were women, 51% were from underserved communities and 75% worked at least 640 hours, qualifying them for the Public Land Corps hiring authority with the federal government.

This highly effective and nationally recognized program has expanded Saguaro National Parks capacity to complete research, maintain trails, remove invasive buffelgrass, deliver environmental education programs and provide over 1 million annual visitors with a first class experience. This paid internship is helping local youth develop the skills and experiences required to actively compete for positions at Saguaro National Park and other federal land management agencies. The NextGen program is the beginning of a lifetime of involvement, advocacy, and support for national parks, public lands and the environment.

\$10,000 for the Educational Patio Donor Mural. In 2017, Friends provided \$65,000 to construct a fully accessible year-round outdoor educational patio at the Rincon Mountain Visitor Center. The project was completed in 2019 and the donor mural, created by local artist Gail T. Roberts was installed in early 2020. The Educational Patio is being used daily by park rangers to present educational programs and interpretive talks.

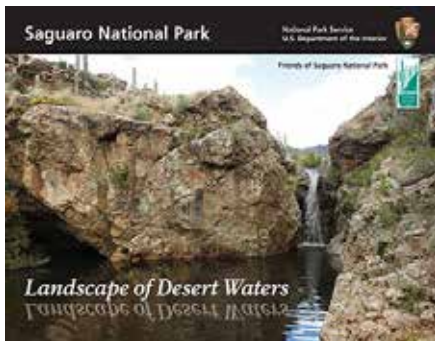


\$9,990 for Teacher Rangers. Friends provided funding for 8 Teacher Rangers and 8 Assistant Teacher Rangers who collaboratively engaged underserved schools with the park. Each teacher organized and lead groups of students on hikes to explore Saguaro National Park and its natural and cultural resources.

\$8,279 for School Transportation. Friends provided school transportation reimbursements for all local school field trips and hiking club activities. By funding the transportation costs, over 10,000 youth from southern Arizona were able to visit the park (many for the first time) and participate in hands-on, place-based, environmental education programs.

\$6,990 for a Visitor Use Survey. Friends provided funding for digital and portable equipment to accurately measure the use of both parking lots and trailheads. This information is vital and required for Saguaro National Park to propose upgrades and expansions to accommodate increased visitor use.

\$5,964 for the Park's Hiking Guides and Desert Waters Booklet. Friends provided funding to print the free hiking guides that are given to all park visitors and used by park rangers to direct visitors to trailheads.



Friends also provided funding to print the Desert Waters Booklet, which is a comprehensive analysis of the scarce water found in Saguaro National Park.

\$5,170 for Youth Hiking Clubs. Friends supported 8 expanded youth hiking clubs. Each club has 15-20 students from underserved schools that are led by a Teacher Ranger and an Assistant Teacher Ranger, who collaboratively organize monthly hikes and bi-annual camps at Saguaro National Park where the students learn about the environment, camping and hiking.



\$2,550 for the Park's Volunteer Picnic. Friends supported the Park's annual volunteer recognition picnic to recognize, thank and celebrate the volunteer achievements. Volunteers are essential for Saguaro National Park and complete many important functions.



\$2,510 for the Park's Community Engagement Events. Friends supported the park's community outreach and engagement initiatives which allowed the park to participate in popular community events such as; the Tucson Festival of Books, Rodeo Parade and the Holiday Parade of Lights. In addition to supporting the first Junior Ranger Program at the John Valenzuela Community Center in south Tucson and the annual Naturalization Ceremony in partnership with the U.S. Citizenship and Immigration Services.



\$750 for the Diamond Junior Ranger Program. Friends supported the park in bringing the Junior Ranger Program to children at Banner Diamond Children's Hospital. The fun and engaging program takes place quarterly and provides the children with activity books, crayons and stuffed animals to take back to their rooms.



2019 Individual Donors

Friends of Saguaro National Park acknowledges its donors throughout the year in the **Saguaro Rib** newsletter, as well as in our **Annual Report** and on our website (www.friendsofsaguaro.org). We greatly appreciate the generosity of these individual donors during the past year, and we apologize for any errors or omissions.

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