



2023 ANNUAL REPORT

FRIENDS OF SAGUARO NATIONAL PARK



Friends of Saguaro

thanks all the members of our Board of Directors and our Advisory Board for their service during the past year.

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MESSAGE & MISSION

EXECUTIVE DIRECTOR

Dear Friends,

Since our founding in 1996, Friends has raised about \$12 million to; protect wildlife and habitat, preserve cultural resources, promote environmental education, improve recreational trails, enhance visitor experiences, and build environmental stewardship at Saguaro National Park.

2023 was a record-breaking year for Friends. Our metrics of success are straightforward and direct: donors engaged, money raised, partnerships sustained, and volunteers involved.

Donors Engaged. Friends received donations from 132 new donors, retained 88% of donors from 2022, and has 1,681 contacts for our monthly e-newsletter and bi-annual Saguaro Rib Newsletter. We also have almost 4.4k “likes” on Facebook, with 4.8k “followers” and our Instagram page has 242 “followers.”

Money Raised. Friends raised \$926,729 from all sources and provided the park with a record-breaking \$671,461 in project-specific grants (pages 4-6). This success was accomplished while remaining transparent and accountable to our stakeholders and the public. We maintained a balanced operating budget and prudent operating reserve, grew our endowment, and continued to devote more than 85% of our total expenditures to programs, rather than fundraising or overhead costs. For the seventh consecutive year, we exceeded all of our budgeted revenue goals.

Partnerships Sustained. Friends sustained collaborative partnerships with; National Park Foundation, National Environmental Education and Training Foundation, Outdoor Foundation, Public Lands Alliance, Friends Alliance, National Parks Conservation Association, Land and Water Conservation Fund, The Nature Conservancy, National Park Second Century Coalition, Coalition for Sonoran Desert Protection, Sky Island Alliance, Western National Parks Association, Visit Tucson, TEP, Arizona Trail Association, Southern Arizona Roadrunners, Arizona Department of Forestry & Fire Management, Wilderness Volunteers, Origo Brands, the University of Arizona, Arizona State University, Northern Arizona University, Tohono O’odham Community College and many more. We created new partnerships with Arizona Desert National Park Partners, Sacred Heart University, International Dark Sky Association, Udall Foundation, and Friends groups across the country at Cape Cod National Seashore, Acadia National Park, Blue Ridge Parkway, US Virgin Islands, Cuyahoga Valley National Park, Sleeping Bear Dunes National Lakeshore, Gateway Arch National Park, Big Bend National Park, Arches National Park, Grand Teton National Park, Yosemite National Park, Golden Gate National Recreation Area, Oregon Caves National Monument and many more.

Volunteers Involved. Friends helped connect 671 volunteers to Saguaro National Park who completed 23,870 hours of service.

Time and talent valued by Independent Sector at \$719,203. These volunteer duties included staffing the visitor centers, leading nature hikes, presenting environmental education programs to school and community groups, conducting Junior Ranger programs and day camps, assisting park biologists and botanists with research projects, pulling non-native invasive plants, maintenance functions, trail rehabilitation and maintenance, and patrolling trails on foot, bicycle, and horseback.

Thanks to the generosity of our donors in 2023, Friends of Saguaro was able to provide the Park with \$671,461 to protect wildlife and habitat, preserve cultural resources, promote environmental education, improve recreational trails, enhance visitor experiences, and build environmental stewardship at Saguaro National Park.

The past seven years have been incredibly successful for our organization. This mission-driven success has led to unprecedented levels of financial support and impact. Friends has secured many long-term and sustainable corporate and foundation partnerships. Friends has cultivated a dedicated group of major donors. Friends has taken steps to ensure all our funds are FDIC-insured and made secure investments to grow our financial reserves. Lastly, Friends has grown its endowment by over 450% and secured 8 documented endowment gifts that once received, will allow the organization to operate on interest revenue and direct 100% of donations to the park. Thank you to our Board of Directors for making these important strategic decisions to safeguard our funds and ensure that our work today will provide perpetual support for Saguaro National Park.

Our collaborative partnership with Saguaro National Park is truly remarkable. It is nationally recognized and demonstrates the true impact of the amazing accomplishments that can be achieved in a public-private partnership. We are a model for programs and best practices for both Friends groups and other national parks. This was demonstrated in 2023 by visits from the Secretary of the Interior, Director of the National Park Service and being invited to present at three national conferences. Our success, increased mission-driven impact, and strategic growth would not be possible without your passion and commitment for this amazing park.

Thank you!



Fred Stula, MPA

A handwritten signature in black ink, consisting of a stylized 'F' and 'S' followed by a horizontal line.

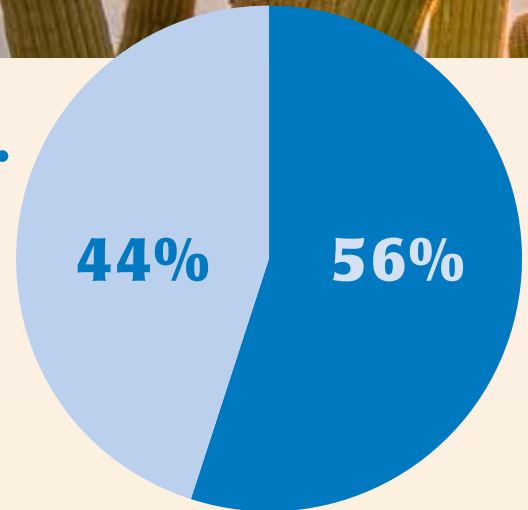
Executive Director

2023

FINANCIAL REPORT

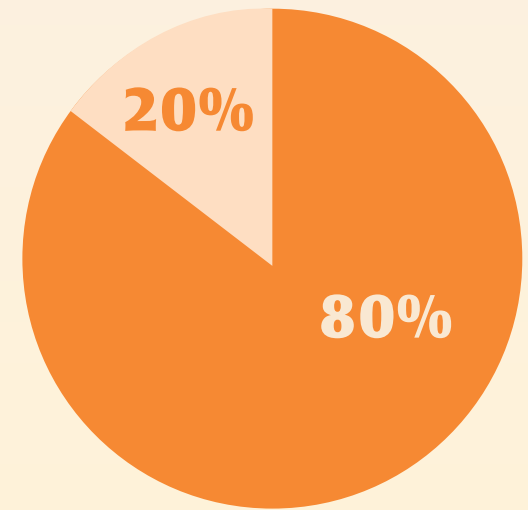
Revenues

■ Unrestricted Gifts / Donations (44%)	\$409,963
■ Restricted Gifts / Grants (56%)	\$516,766
TOTAL REVENUES	\$926,729



Expenses

■ Operating Expense Subtotal (20%)	\$165,602
■ Payroll (9%)	\$78,341
■ Payroll Taxes (<1%)	\$6,608
■ Health Insurance (<1%)	\$5,696
■ Retirement/Tuition Reimbursement (<1%)	\$5,000
■ Annual Dinner (4%)	\$33,180
■ Printing (<1%)	\$5,075
■ Office Rent (<1%)	\$3,000
■ Accounting/Professional Services (<1%)	\$6,453
■ Newsletter (<1%)	\$4,575
■ Phone/Computer/Internet (<1%)	\$1,882
■ Liability Insurance/D&O Policy (<1%)	\$1,710
■ Office Equipment & Supplies (<1%)	\$1,149
■ Postage (<1%)	\$2,337
■ Board/Staff Expenses (<1%)	\$83
■ Events (<1%)	\$908
■ Bank/Credit Card-Processing Fees (<1%)	\$7,668
■ Awards/Gifts (<1%)	\$689
■ Dues/Memberships/Donations (<1%)	\$1,248
■ Direct Program Grants to the Park (80%)	\$671,462
TOTAL EXPENSES	\$841,775



Fiscal Transparency & Accountability

– At Friends of Saguaro, we continue to work hard to earn your trust by being careful stewards of your gifts. Our complete audited financials and IRS 990 Form are posted on our website and we've maintained our status with the leading nonprofit transparency and accountability organizations.



DIRECT PROGRAM GRANTS

TO SAGUARO NATIONAL PARK

\$540,506 for the Next Generation Ranger Corps Internship Program. Friends continued to successfully implement the Next Generation Ranger Corps Internship Program. This highly effective and nationally recognized program helps diverse and passionate youth develop the skills and experiences required to pursue careers with state and federal land management agencies. Since 2015, the program has employed 115 interns who receive targeted training, mentoring, and skill-building work experiences. 58% of the participants were women, 76% were from underserved communities, and 79% achieved Public Land Corps hiring authority. 95% of the graduates have gone on to work in the environmental field, 38 work for state and federal land management agencies, and 18 work here at Saguaro National Park (25% of the total park staff). This program is developing future environmental leaders. In addition to expanding the park's capacity to complete research, control invasive species, remove old grazing fences, maintain trails and buildings, collect fees, deliver environmental education programs, and provide the 1 million annual park visitors with a first-class experience by working 29,051 hours at Saguaro National Park in the last year alone.

\$58,598 for Environmental Education Programs. Friends has fully funded all Environmental Education Programs at Saguaro National Park for over twenty years including curriculum-based field trips, hiking clubs, hiking club leaders, camps, Cactus Rangers, and transportation reimbursements. This allows thousands of students from dozens of local Title 1 schools in southern Arizona to visit Saguaro National Park each year for free and participate in place-based programs and activities. Diversity, inclusion, and equity are a primary focus for all environmental education programs.

\$16,160 for Community Outreach and Engagement. Friends funded the park's participation in over 40 community outreach and engagement events. These local events included the Festival of Books, Rodeo Parade, Holiday Parade, Naturalization Ceremony, Community Speaker Series, the Super Bowl Community Experience, and many more. The park's setup features the Mobile Visitor Center, which was created through a partnership with WNPA.



\$13,781 for Benches on Mica View Trail.



Friends funding supported 60 miles of trail maintenance and rehabilitation at Manning Camp, Wasson Peak, Lome

Verde, Sendero Esperanza, Freeman Homestead, Gould Mine, Douglas Spring and many more. In addition to the installation of benches and universal design features at the accessible Mica View Trail.



\$11,000 for a New Pack Mule. Friends funding from Arizona Gives Day and Giving Tuesday in 2023 supported the purchase of a new pack mule named Bodie and allowed Pee-wee to retire. Pee-wee now happily lives at a ranch in Sonoita as a horse companion. Friends also funded the park's participation in a comprehensive Horsemanship Training Program to learn best practices and strategies to effectively manage and care for the mules. Friends has purchased all 7 of the park's mules (Big Boy, Trigger, Chico, Shorty, Red, Ruby and Bodie).



\$4,296 for Scientific Research Studies.



Friends provided funding from the Wildlife Adoption Program to fund a three-year Sonoran Desert Tortoise Study to learn about the current population, their home ranges and develop a conservation strategy to protect this vulnerable species. The first year was a success and consisted of locating tortoises, safely attaching radio transmitters, and tracking their movements. Funds from the Wildlife Adoption Program were also used to support the maintenance of wildlife cameras with real-time video



capability that are set up at 25 priority wildlife corridors and water sources. These cameras are vital in helping the park document wildlife and develop conservation strategies.

Friends provided funding from the Adopt-A-Saguaro Program to support the Saguaro Phenology Project and the Saguaro Arms Study. These long-term and comprehensive projects are collecting vital data on the park's namesake plant and documenting the impact of climate change in the Sonoran Desert. The Phenology Project photographs the buds, flowers, and fruit from each saguaro on the same ten random plots in each district of Saguaro National Park. The Arms Study catalogues each saguaro's location and documents its height, circumference, number of arms, arm height, and arm direction.



\$4,092 for Public Search and Rescue Supplies.

Friends supported the park's Search and Rescue efforts by providing emergency medical supplies. Each year Visitor and Resource Protection Rangers, who are all certified Emergency Medical Technicians, receive 25 calls for extensive Search and Rescue events.

\$3,964 for Visitor Center Wi-Fi. Support from Friends allowed the park to complete the installation and provide free public Wi-Fi at each visitor center. The Wi-Fi gives visitors access to digital content and the ability to download the National Park Service App, which provides a custom, self-guided experience at the park. In addition to increasing visitor safety, accessibility, and reducing the park's printing needs.

\$3,860 for Volunteer Recognition.

Friends funded the park's annual Volunteer Appreciation Picnic to celebrate and recognize the important work of volunteers. Volunteers are vital and help increase the park's capacity to complete projects and deliver programs. In addition to building a community of passionate, likeminded individuals who are committed to protecting the park for future generations.



\$3,414 for Tribal Educator Workshop.



Friends supported a Tribal Educator Workshop with Saguaro National Park to provide professional development on equity-related issues such as



public health, cultural resources, and social justice. The workshop, hosted by White Stallion Ranch, was successful in building foundational relationships between the park, its tribal neighbors, educators, and community partners. Many programs funded by Friends

support the park's efforts to reconnect tribal youth to their ancestral homelands. Both districts of Saguaro National Park are located on the ancestral lands of the Tohono O'odham and Pascua Yaqui peoples.

\$3,327 for Art in the Park.



Friends funded the Art in the Park Program which featured interpretive presentations that inspired artistic activities such as poetry, pottery, painting, drawing, weaving, food, and dance. The program was a

collaboration between the interpretation and resource management divisions at Saguaro National Park. The poetry program, led by Jodi Hollander, was featured on PBS's Poetry in America with Elisa New.

\$3,000 for Informational Videos. Friends provided funding to create informational videos for Saguaro National Park's Youth Conservation Corps Program and the Mule Packing Program. The videos will be shown at the visitor centers and at community outreach events to educate visitors and increase awareness of these important programs.



\$2,500 for Park Staff Buffs.



Friends provided custom designed buffs to all park staff and interns. The three designs were created by park staff and inspired by the natural and cultural resources of Saguaro National Park.

\$2,062 for Buffelgrass

removal. Friends partnered with Wilderness Volunteers to sponsor a project at Saguaro National Park to remove invasive buffelgrass. Wilderness Volunteers is non-profit that specializes in week-long volunteer projects where volunteers camp at remote worksites. Friends also provided drinks and snacks for all buffelgrass volunteers.



\$901 for Bicycle Ranger Program.

Support from Friends reestablished the Bicycle Ranger Program at the park and funded instructor training, supplies, equipment, and engagement. With the increase in eco-tourism, about 40 cyclists enter the park each day.



2023

INDIVIDUAL DONORS

Friends of Saguaro National Park acknowledges its donors throughout the year in the *Saguaro Rib* newsletter, as well as in our *Annual Report* and on our website. We greatly appreciate the generosity of these individual donors during the past year and we apologize for any errors or omissions.

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